

MILLAR CAMERON

PEOPLE · PASSION · PERSISTENCE

GLOBAL ENERGY ALLIANCE
FOR PEOPLE AND PLANET

COUNTRY LEAD, UGANDA

ABOUT *GLOBAL ENERGY ALLIANCE FOR PEOPLE AND PLANET*

The Global Energy Alliance for People and Planet (the Alliance) was launched on November 2, 2021 at COP26 with USD10 billion of committed capital to accelerate investment in green energy transitions and renewable energy solutions in developing and emerging economies. This historic partnership leverages catalytic grant funding to unlock investment capital with the aim of mobilizing USD100 billion in public and private capital over the next decade to:

- **Reduce Carbon:** Avoiding or averting over 4 billion tons of greenhouse gases
- **Expand Access:** Extending sustainable, reliable, productive-use energy to 1 billion underserved people
- **Create Jobs:** Enabling 150 million green jobs that generate inclusive economic growth

The Alliance serves as a platform for radical collaborative action and provides grant funding, technical assistance, and a range of financing options and facilities.

The Alliance focuses on three types of energy projects:

- **Fossil fuel transition:** Decommission & repurpose large, aging coal plants and installed diesel / HFO assets
- **Grid-based renewables:** Deploy utility-scale renewable generation, storage, distribution, and transmission assets
- **Distributed Renewable Energy:** Scale mini-grid and roof-top solutions to off-grid & underserved communities

Jobs and Livelihoods

Across all 3 project types, the Alliance will create jobs and enable the productive use of power, with a focus on uplifting low-income communities and promoting gender equality.

For more information on the Alliance go to <https://www.energyalliance.org/>





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PARTNERS

Anchor Partners

Anchor partners provide the Alliance with base grant capital, help set the strategic vision, and ensure the Alliance is able to consistently deliver against their goals.

Anchor Partners include: The Rockefeller Foundation, Ikea Foundation, Bezos Earth Fund.

Investment Partners

Financing institutions that catalyze & accelerate projects and amplify the Alliance's highly valuable, but limited philanthropic capital with their leverage.

Investment Partners include: The World Bank, International Finance Corporation, Inter-American Development Bank, African Development Bank, European Investment Bank, African Development Bank, British International Investments, US International Development Finance Corporation.

Delivery Partners

Expert agencies deployed in combination, that bring outstanding and distinctive technical capabilities and local expertise to the interventions funded and coordinated by the Alliance.

Delivery Partners include: COP26 Energy Transition Council, Power Africa, International Renewable Energy Authority, International Solar Alliance, Rocky Mountain Institute, Sustainable Energy for All.

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COUNTRY PROGRAMMES

The Alliance of philanthropic foundations, multilateral and Development Finance Institutions (DFIs) and governments has issued a “global call for transformational country partnerships” to fast-track solutions in Africa, Asia, and Latin America.

The Alliance works hand-in-hand with countries, bringing together local stakeholders and global partners to help renewable energy programs flourish. As such, the Alliance has formed an agile organisation with country-level teams at its core and pivotal to its delivery programme. Each country programme is tailored to the country’s priorities and needs with learnings and best practice shared across the board. Country teams are supported by Regional Hubs (e.g. Africa Regional Hub in Nairobi) and additional global Centres of Excellence.

It is fundamental that the Alliance’s activities and priorities align with that of each country’s government and are run in coordination with Partners’ existing programmes.





COUNTRY LEAD, UGANDA GLOBAL ENERGY ALLIANCE FOR PEOPLE AND PLANET

THE ROLE: COUNTRY LEAD, UGANDA

GEAPP IN UGANDA

The development of the Alliance's strategy in Uganda is well advanced and is completely aligned to government plans for the sector. It aims to increase the productive use of power by 5 million users through three broad strands of activity:

- *Initiatives to drive an increase in grid connections. To facilitate this, GEAPP is designing a partial risk guarantee to derisk US 120million of investment by the Ugandan*

Development Bank and the main distribution utility, Umeme, in order to create 40,000 new connections this year and many hundreds of thousands of connections a year in future years

- *By further developing pilots for next generation off-grid utilities (known as Utilities 2.0) which lie close to the grid and which can be connected in future. Working with partners, the Alliance is designing a facility and approach*

that aims to develop 1,800 such mini-grids over the coming years

- *Scaling up access to appliances for use in businesses in order to turn electricity into impactful socio-economic growth. The Alliance is designing a pan-African appliance facility with consumer and procurement subsidies that will allow companies to get appliances to the right places at an affordable price*

TITLE:
COUNTRY LEAD, UGANDA

REPORTING TO:
EDWARD BORGSTEIN
DIRECTOR, COUNTRY PROGRAMS

LOCATION:
KAMPALA

THE ROLE: COUNTRY LEAD, UGANDA

DIMENSIONS OF THE ROLE

POSITION OVERVIEW

The Country Lead will own the development and the execution of the Country Plan and will be the principal point of engagement for all stakeholders in country.

Candidates for the Country Lead position will have deep in-country knowledge, experience, and relationships and could come from a wide range of backgrounds. As such, there is a strong preference to appoint a Ugandan national to the position. Moreover, they will have the gravitas and presence to engage at a strategic level with stakeholders of all type, from Governments to private investors, local communities to global partner organisations and to coordinate and align multiple workstreams and projects of varying complexity and scale.

PRINCIPAL DUTIES AND RESPONSIBILITIES

- Build and maintain strong government engagement at Minister and Private Secretary level, and act as a primary point of contact for the Energy Ministry, Regulator, President's Office, and utilities
- Build partnerships with DFIs, investors, the mini-grid developer community and private sector, to ensure synergy and coordinated efforts in the sector
- Oversee the detailed design and delivery of a country program, alongside Alliance partners, contractors, and other stakeholders, to drive the catalytic impact of GEAPP investments
- Provide thoughtful political and economic assessment and intelligence, to inform GEAPP leadership and position the Alliance and its partners for optimal & sustained influence
- Guide resourcing of GEAPP in-country and build and manage the team to deliver identified investments, with support from the Africa regional hub

HOW TO APPLY

To apply for this role, please ensure that you have the following qualifications and skills:

QUALIFICATIONS & COMPETENCIES:

- ***Influence and Communication:*** Excellent communication skills both verbal and written with the ability to frame complex topics for executive discussion and act as a credible representative of the Alliance's work and values both internally and externally
 - ***Partnership and Relationship Building:*** Has strong professional presence and can act as a key representative of the Alliance; has intercultural knowledge and appreciation; and possesses strong strategic partnership building skills
 - ***Strategic Thinking and Decision-making:*** Able to distil key insights from large amounts of information and frame distinct choices; Is able to think creatively and bring new ideas to the table; Has the ability to evaluate risks and opportunities; Uses analytical and problem-solving skills
 - ***Execution:*** Takes the initiative and drives for results; Has strong project management skills; manages their own time well and provides the necessary guidance and direction to others; has a sense of urgency and takes responsibility for their work; is able to multi-task and works well under pressure; employs attention to detail and has high standards for accomplishing their work
 - ***People Management:*** Strong project and people management skills and the ability to be flexible, and adaptable under uncertain and changing conditions. Approach to managing people includes team and skills building, staff development and engagement
 - ***Travel:*** Willingness to travel (~20-30%), including in difficult rural conditions
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HOW TO APPLY

CONTINUED

EDUCATION, EXPERIENCE & SKILLS :

- *Degree level or demonstrated experience working on commercial, technical and economic challenges in renewable energy*
- *A good degree of political gravitas; at least 10 years' professional experience working with government entities or utilities to develop and deploy innovative business models and technologies to increase renewable and demand side resource penetration or equivalent*
- *Experience in the development and application of renewable energy solutions in emerging markets contexts*
- *Understanding of the decentralized / distributed renewable energy sector, including policy and regulations*
- *International experience*

Please send your CV and contact details to Justin Wharton, Tim Beckh or Hamish Scragg who will contact you to discuss your application in more detail.



Justin Wharton

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Tim Beckh

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Hamish Scragg

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A photograph of two Black men in a professional setting. The man on the left is wearing a white shirt and a high-visibility orange and yellow safety vest. The man on the right is wearing a light grey suit jacket over a dark turtleneck and has a blue lanyard with an ID badge around his neck. They are both looking down at a large white sheet of paper, likely architectural plans, which they are holding together. The background is a blurred office environment.

WHO ARE MILLAR CAMERON

FINDING THE PEOPLE WHO MAKE THE DIFFERENCE

A SEAMLESS JOURNEY

Founded in 2007, Millar Cameron is an executive and professional search consultancy that focuses on Africa and other emerging markets.

Our goal is to provide client-centric, tailored executive search, recruitment and strategic advisory. Our international reach paired with local market knowledge enables us to provide our clients outstanding leaders who deliver consistent results, irrespective of geography.

We employ a rigorous research driven search process to identify the best fit for our clients, taking into account both hard and soft skill sets.

Our extensive experience yields a robust approach to market intelligence and a longstanding network of global relationships.

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OXFORD

LONDON

NAIROBI