

MILLAR CAMERON

SEED GLOBAL HEALTH
CHIEF OPERATING OFFICER

PEOPLE · PASSION · PERSISTENCE



ABOUT *SEED GLOBAL HEALTH*

Seed Global Health (Seed) envisions a world in which every country possesses a robust health workforce fit to meet the health needs of its population. Seed's mission is to educate a rising generation of health professionals to strengthen access to quality care with a goal of saving lives and improving health. Seed is unique in its approach by focusing on educating and training doctors, nurses, and midwives who offer support across the health system - from frontline health workers referrals for definitive care to resilience and responsiveness to diverse health challenges to training future generations. Seed seeks

to enable current and future generations of health providers to help ensure that good health is not the privilege of a few, but the right of all.

Seed focuses on strengthening and supporting the local professional health workforce in Africa. Our core approach centers on long-term partnerships with health institutions. Together we identify areas where Seed can provide support by providing skilled and qualified health educators, for a minimum of one academic year. Educators teach in the classroom and clinical setting as well as provide high quality care for patients. We further

support partner institutions through a diverse and complementary package of services aimed at advancing health professional education in the classroom and clinical setting or supporting policy, planning and systems to ensure longevity of these investments. By investing in long-term partnerships for improved health professional education and care delivery, we help to create a stronger, more sustainable health workforce that is locally led and tailored to meet local needs

For more information, please visit www.seedglobalhealth.org





CHIEF OPERATING OFFICER *SEED GLOBAL HEALTH*

THE ROLE: CHIEF OPERATING OFFICER

MAIN RESPONSIBILITIES:

Seed Global is seeking an exceptional Chief Operating Officer with a track record in leading innovation and change in a high growth environment. The Chief Operating Officer (COO) is a senior executive who will oversee the day-to-day administrative and operational functions of Seed. Reporting directly to the Chief Executive Officer (CEO) and working closely with the executive leadership team, the COO will provide internally focused leadership while the CEO

functions as the public face of Seed.

The COO will have direct line management of Director responsible for Finance & Administration, Human Resources, Program Delivery & Country Management, Knowledge Management, Communications, and Measurement, Evaluation and Learning. The COO will also be responsible for contributing to strategy development and external stakeholder engagement.

They will oversee the delivery of strategy including ensuring the organisation achieves its impact, people and resources and execution goals. To support this, they will review and improve the internal infrastructure for effective working.

The COO will be a seasoned organisational leader, who has a history of success in a similar role. They should share mission driven values of Seed Global.

CHIEF OPERATING OFFICER
SEED GLOBAL HEALTH

TITLE:
CHIEF OPERATING OFFICER

REPORTING TO:
CHIEF EXECUTIVE OFFICER

SALARY:
DEPENDENT UPON EXPERIENCE

TRAVEL:
30%

START DATE:
Q2 2023



THE ROLE: CHIEF OPERATING OFFICER

DIMENSIONS OF THE ROLE:

- Work closely with the CEO, and wider executive team in the development of Seed's strategic plan, goals and objectives, and ensuring their successful execution
- Lead the operational management across the organisation including teams in the US, Zambia, Sierra Leone, Uganda and Malawi
- Plan and implement new country entry
- Working closely with the Director of Development to ensure donor relations are effectively managed
- Financial, administrative, implementation tasks as required by the position
- Promote a culture of high performance and commitment to Seed's mission and partners
- Improve and embed enabling infrastructure and processes for better planning, coordination, execution and monitoring of our work
- Upgrade and implement an appropriate system of policies, internal controls, accounting standards, and procedures
- Diagnose potential problems quickly and propose and implement solutions

HOW TO APPLY

To apply for this role, please ensure that you have the following skills and experience:

- Minimum of ten years of professional experience in an operational leadership or oversight role at an organization, ideally with a global non-profit organization
- Deep experience across Africa and committed to the continent's development
- Proven track record of success facilitating progressive organisational change and development within a growing organisation
- Experience in building and managing internationally disperse teams
- Exceptional relationship management and communication skills (written and oral)
- with a variety of stakeholders, including staff, senior management, partners, board members
- Strong understanding of technology and information systems
- Strong analytical skills with a solid grasp of data analysis and performance metrics
- Exceptional organisational, time, and resource management skills and excellent judgment and creative problem-solving skills
- Strong understanding of advanced and growth planning and regulatory issues
- Ability to work well both independently and as part of a multidisciplinary team in a fast-pace, entrepreneurial setting
- Demonstrated cross-cultural sensitivity and ability to build respectful relationships with colleagues from different cultural, linguistic, and educational backgrounds
- Personal qualities of integrity, credibility, and dedication to the mission of Seed Global Health
- Bachelor's degree required, Master's degree in relevant field of study preferred

Please send your CV and contact details to Tom Jeffes or Silvia Tikani who will contact you to discuss your application in more detail.



Contact: Tom Jeffes

Email: tom.jeffes@millarcameron.com

Phone: +44 2038 000 304



Contact: Silvia Tikani

Email: silvia.tikani@millarcameron.com

Phone: 00 254 702 214 933



WHO ARE MILLAR CAMERON

FINDING THE PEOPLE WHO MAKE THE DIFFERENCE

A SEAMLESS JOURNEY

Founded in 2007, Millar Cameron is an executive and professional search consultancy that focuses on Africa and other emerging markets.

Our goal is to provide client-centric, tailored executive search, recruitment and strategic advisory. Our international reach paired with local market knowledge enables us to provide our clients outstanding leaders who deliver consistent results, irrespective of geography.

We employ a rigorous research driven search process to identify the best fit for our clients, taking into account both hard and soft skill sets.

Our extensive experience yields a robust approach to market intelligence and a longstanding network of global relationships.



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OXFORD

LONDON

NAIROBI