

MILLAR CAMERON

PEOPLE . PASSION . PERSISTENCE

REGIONAL DIRECTOR OF
OPERATIONS
RAISING THE VILLAGE



ABOUT *RAISING THE VILLAGE*

Raising The Village is a non-profit organisation dedicated to helping rural communities in Sub-Saharan Africa overcome ultra-poverty.

Raising The Village partners with last-mile farming communities in Sub-Saharan Africa over 24 months, crafting sustainable pathways to prosperity through a multi-dimensional programme model. Impact is measured in the growth of household incomes year-after-year as communities transition from subsistence farming to income generation, breaking the chronic cycle of ultra-poverty.

- **Increasing Household Income** – by increasing agricultural productivity and creating new income-generating opportunities.
- **Enabling Participation** – by addressing barriers such as lack of access to basic necessities, and creating an environment where communities can participate in and take ownership of development activities.
- **Ensuring Sustainability** – by building local capacity and structures to ensure long-term sustainability of their programs, including forming cooperatives and providing financial literacy training.

Raising the Village has been expanding its reach and impact, partnering with communities to improve household incomes and break the cycle of ultra-poverty. Their programmes have shown significant results, such as increased agricultural productivity and income diversification.

Raising The Village aims to increase household incomes from as little as \$0.75/day to over \$2/day within 24 months. They emphasise the inclusion of women, youth, and vulnerable households in their programmes.



THE LOCATION

Headquarters in Kampala, Uganda, and an Office in Mbarara.

Implementation teams across Uganda including Kanungu, Kisoro, Kagadi, Kyenjojo, Mitooma, Mbarara, Rubanda, Rukungiri, Rubirizi, Rukiga, Kaliro, Kibaale, Kiryandongo, Luuka, Buhweju, Kitagwenda, Rakai, Kakumiro, Kassanda, Bunyangabu, Nwoya, Amuru, Kapchorwa, and Sironko.

Learning Hubs and Support Teams in Kigali and Nyabihu, Rwanda and in Beni, DRC.



REGIONAL DIRECTOR OF OPERATIONS *RAISING THE VILLAGE*

MAIN RESPONSIBILITIES:

This is a new role created as a strategic move to strengthen the organisation's operational capacity and ensure sustainable growth. Leading an existing team across Uganda and Rwanda, the Regional Director of Operations will report directly to the CEO and support an ambitious growth and expansion strategy which could see the organisation quadruple in size within the next two years.

In order to support this growth and minimise risks associated with expansion, the Regional Director of Operations will consolidate and optimise various functions (operations, procurement, logistics, health, safety and security) while building cohesive teams and working closely with Raising The Village leadership to deliver cost-effective, high-impact, data-driven and scalable programmes.

The organisation requires a strong leader with at least twelve years of experience leading complex multi-country operations across sub-Saharan Africa. The ideal candidate will have external benchmarking experience having worked with National, Regional and International Stakeholders.

TITLE:
REGIONAL DIRECTOR OF OPERATIONS

DIRECT REPORTS:
COUNTRY HEADS, IT, FINANCE,
OPERATIONS, HR, GOVERNMENT
RELATIONS AND COMMUNICATIONS

LOCATION:
UGANDA, RWANDA, DRC
BASED IN KAMPALA, UGANDA, THIS
ROLE WILL REQUIRE EXTENSIVE TRAVEL
TO RURAL COMMUNITIES ACROSS THE
REGION

SALARY:
MARKET RELATED

TRAVEL:
EXTENSIVE REGIONAL AND OCCASIONAL
INTERNATIONAL TRAVEL WHEN NEEDED

START DATE:
TBC

DIMENSIONS OF THE ROLE:

The Regional Director of Operations will oversee a wide range of operational responsibilities, managing teams across government relations, logistics, and compliance while working closely with other key teams across the region.

This role involves working closely with other senior leaders to drive operational efficiency, strategy and innovation.

Daily responsibilities include leading, managing, and coordinating Country Managers and government relations functions in-country to ensure smooth cross-functional collaboration and alignment with organisational goals.

The Regional Director of Operations is responsible for building robust operational systems, ensuring compliance with regional and global standards, logistics, health and safety and driving continuous improvement initiatives.

With Raising The Village's commitment to an adaptive and learning-oriented approach, this role will advance the organisation's operational strategy, supporting regional and global expansion plans, strengthening government relations and ensuring operational excellence at all levels.

REGIONAL DIRECTOR OF OPERATIONS *RAISING THE VILLAGE*

HOW TO *APPLY*

If you have experience leading complex last-mile operations to the highest standards of growth and compliance (governance), please reach out to Nadeema or Tracy.



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WHO ARE MILLAR CAMERON

FINDING THE PEOPLE WHO MAKE THE DIFFERENCE

A SEAMLESS JOURNEY

Founded in 2007, Millar Cameron is an executive and professional search consultancy that focuses on Africa and other emerging markets.

Our goal is to provide client-centric, tailored executive search, recruitment and strategic advisory. Our international reach paired with local market knowledge enables us to provide our clients outstanding leaders who deliver consistent results, irrespective of geography.

We employ a rigorous research driven search process to identify the best fit for our clients, taking into account both hard and soft skill sets.

Our extensive experience yields a robust approach to market intelligence and a longstanding network of global relationships.

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