

MILLAR CAMERON

**Deputy Team Leader/
Private Sector
Engagement Lead**
Swisscontact



About *Swisscontact*

Swisscontact is an independent Swiss foundation implementing international development programmes that promote inclusive economic growth, sustainable livelihoods, and climate-resilient systems. It works through market-based and private sector-led approaches, strengthening skills, enterprises, and institutions so that markets function more effectively and deliver lasting impact.

Operating across Africa, Asia, Latin America, and Eastern Europe, Swisscontact partners with governments, donors, the private sector, and civil society to design and deliver programmes in areas such as agriculture and food systems, climate and circular economy, entrepreneurship, and financial inclusion. As donor dynamics evolve, Swisscontact is increasingly focused on early engagement, co-creation, and partnership-led development to scale impact and remain a credible, competitive implementer.



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Mission and Vision

Swisscontact

Mission: Unleash the potential of private initiative to foster sustainable development and shared prosperity in developing and emerging countries.

Vision: An inclusive, sustainable economy where everyone has access to income, education, and opportunities. Swisscontact aligns their work with the United Nations' Sustainable Development Goals (SDGs).





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Main responsibilities

Swisscontact is seeking a dynamic and experienced Deputy Team Leader/Private Sector Engagement Lead to become an integral part of our team.

The role focuses on driving innovative engagement with private sector partners, cultivating meaningful collaborations, and expanding professional networks. The successful candidate will support the delivery of project objectives through strategic partnership building and stakeholder management. As Deputy Team Leader, the role will support the Team Leader in overall program oversight, coordination, and quality assurance, while leading all Private Sector Engagement activities to ensure impactful and sustainable results.

This individual will primarily drive the implementation of the Private Sector Engagement strategy for PropelA by bringing on new companies, building networks at the executive and decision-maker level, and strengthening existing relationships to secure strong buy in for the PropelA project and leverage private sector investment. The role line manages four employees and reports functionally to the Team Leader. The Deputy Team Leader will ensure interventions are aligned with private sector needs and development priorities, while maintaining key relationships with companies, associations, Don Bosco, NITA, and apprentices involved in the program.

Dimensions of the role

Leadership & Programme Coordination

- Support overall programme planning, implementation, budgeting, and reporting.
- Deputize for the Team Leader in meetings, strategic engagements, and donor updates.
- Facilitate cross-team coordination across MRM, GESI, QA, Curriculum, and Communications.

Private Sector Engagement (PSE)

- Lead the PSE strategy, including mapping, onboarding, and partnership management.
- Coordinate industry co-creation of apprenticeship models and workplace learning pathways.
- Strengthen employer participation in assessments, coaching, and training.

Programme Implementation Support

- Ensure quality delivery of all PSE and apprenticeship activities.
- Provide operational problem-solving and technical support to project officers.

Monitoring, Reporting & Learning

- Contribute to data collection, reporting, and learning processes with MRM.
- Generate insights, lessons learned, and recommendations.

Team Management

- Supervise PSE Officers and selected project staff.
- Provide coaching, performance management, and team capacity development.

Skills and experience

Education:

- Bachelor degree in Development Studies, Education, Economics, Business Administration, Entrepreneurship or a related field. A Master's degree (MBA etc.) is an asset.

Professional Experience:

- At least 7- 10 years in business development, private sector engagement, or similar roles, with proven leadership experience.
- Leadership: Demonstrated ability to lead, develop, and influence teams both directly and indirectly.
- Results Orientation: Track record of driving initiatives that increase company participation and investment, with strong implementation and follow-through.
- Strategic Thinking: Experience developing and executing strategies for company onboarding and loyalty.
- Stakeholder Management: Strong interpersonal skills to build relationships with associations, industry partners, and government officials.
- Analytical Skills: Proficient in data analysis and using insights to inform decision-making.

- Entrepreneurial Mindset: Hands-on, proactive, and able to identify and seize opportunities.
- Critical Thinking: Ability to analyze complex information, make rational judgments, and understand systemic impacts.
- Decisiveness: Strong decision-making skills and ability to deliver results under pressure.

Technical Skills:

- A strong knowledge of Market Systems development is required.
- Results-driven and committed to sustainable impact.
- Comfortable with ambiguity.
- Critical thinking, entrepreneurial mindset and the ability to make sense of complexity. Ability to analyze data and other sources of information, probe for further information, make rational judgements from the available information and understand how one issue may be part of a larger system.

Sector Knowledge:

- Understanding of market systems development, inclusive economic growth, and adaptive learning approaches. Knowledge of evidence-based decision-making and adaptive management principles.

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Location:
Nairobi, Kenya

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How to apply

Please send your CV and contact details to Grace Galaty or Diana Mwai who will contact you to discuss your application in more detail.



Contact: Grace Galaty

Email: grace.galaty@millarcameron.com
Phone: +254 20 5038443



Contact: Diana Mwai

Email: diana.mwai@millarcameron.com
Phone: +254 20 5038442

Application Deadline

Please submit your application by 3rd April 2026. Applications received after this date may not be considered.

Due to High Volume

We appreciate all applications; however, only shortlisted candidates will be contacted. Thank you for your understanding.

Commitment to Diversity

At Millar Cameron, we are committed to supporting our clients in building diverse and inclusive teams. If you're enthusiastic about this role but don't meet every requirement, we still encourage you to apply.



M I L L A R C A M E R O N

Who are Millar Cameron?

Founded in 2007, Millar Cameron is an executive and professional search consultancy that focuses on Africa and other emerging markets.

Our goal is to provide client-centric, tailored executive search, recruitment and strategic advisory. Our international reach paired with local market knowledge enables us to provide our clients outstanding leaders who deliver consistent results, irrespective of geography.

We employ a rigorous research driven search process to identify the best fit for our clients, taking into account both hard and soft skill sets.

Our extensive experience yields a robust approach to market intelligence and a longstanding network of global relationships.

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PEOPLE . PASSION . PERSISTENCE

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