

MILLAR CAMERON

PEOPLE . PASSION . PERSISTENCE

CHIEF OF STAFF
ILARA HEALTH

ABOUT *ILARA HEALTH*

Ilara Health is pioneering a novel tech-enabled primary healthcare model in Kenya by partnering with healthcare entrepreneurs that own healthcare businesses. As informal businesses, these clinics and pharmacies lack access to the traditional financial services typically used by SMEs to support their growth. Through smart financing options, Ilara Health connects these small businesses to revenue generating diagnostic assets and medications that enable them to both develop their business and improve the quality of care they provide to their patients.

Beyond financing, Ilara Health's integrated technology platform serves as a comprehensive solution, consolidating test results, health insights, and patient reminders. This platform functions as a versatile tool for healthcare providers, enabling them to enhance patient care beyond the clinic through messaging channels and a user-friendly patient portal. Additionally, it empowers clinics to gather and access complete data generated by their diagnostic devices, further optimizing care delivery.

Having raised series A funding, Ilara is on a strong growth path, having collaborated with over 3,000 Kenyan clinics, and in turn impacting over 5 million patients annually. Ultimately, they seek to scale their impact in Kenya and beyond by partnering with more clinics, and by continuing to design and implement innovative ways of improving primary healthcare for patients.

CHIEF OF STAFF *ILARA HEALTH*

TITLE:
CHIEF OF STAFF

REPORTING TO:
CEO AND COO

LOCATION:
KENYA

SALARY:
COMPETITIVE

TRAVEL:
SOME TRAVEL BEYOND KENYA MAY
BE NECESSARY

START DATE:
AS SOON AS POSSIBLE



MAIN RESPONSIBILITIES:

This role will centre around driving the success of strategic projects, primarily related to operational efficiency and new products. The role comes with multiple near-term progression paths towards P&L responsibility.

QUALIFICATIONS, EXPERIENCE AND SKILLS

To apply for this role, please ensure that you have the following skills and experience:

- Bachelor's degree in business, economics, or related quantitative field, with a preference for a master's degree / MBA
- ~2-5 years in management consulting with a focus on operational efficiency (or equivalent industry experience). Post-consulting operational experience is also of value, particularly if relating to healthcare, financial services / credit, or technology
- Experience in organizing and directing multiple teams and departments, effectively working cross-functionally without direct reporting lines
- Experience in high-paced environments, with start-up experience as a plus
- Proven ability to rapidly acquire business model understanding and lead product development with scope to assume subsequent product / division ownership
- Adeptness in navigating, structuring, and prioritizing in complex environments
- Desire to take responsibility and ownership for building a business working to transform primary healthcare in Africa

Please send your CV and contact details to Joe Sharpe who will contact you to discuss your application in more detail.



Contact: Joe Sharpe

Email: joe.sharpe@millarcameron.com

Phone: +44 2038 000 306



WHO ARE MILLAR CAMERON

FINDING THE PEOPLE WHO MAKE THE DIFFERENCE

A SEAMLESS JOURNEY

Founded in 2007, Millar Cameron is an executive and professional search consultancy that focuses on Africa and other emerging markets.

Our goal is to provide client-centric, tailored executive search, recruitment and strategic advisory. Our international reach paired with local market knowledge enables us to provide our clients outstanding leaders who deliver consistent results, irrespective of geography.

We employ a rigorous research driven search process to identify the best fit for our clients, taking into account both hard and soft skill sets.

Our extensive experience yields a robust approach to market intelligence and a longstanding network of global relationships.

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