

MILLAR CAMERON

REGIONAL DIRECTOR
EAST AFRICA
SWEDFUND

PEOPLE · PASSION · PERSISTENCE



ABOUT SWEDFUND

Swedfund is Sweden's Development Finance Institution for sustainable investments in developing countries. Its mission is to finance and develop sustainable companies to create jobs and improve access to socially important products and services. A well-developed private sector with jobs offering decent working conditions contributes to stable communities and poverty reduction. Swedfund invests in the sectors of Energy & Climate, Financial Inclusion, Sustainable Enterprises and Food Systems.

As a state-owned company, Swedfund is managed by the Swedish Ministry of Finance. Its operations are financed partly through capital injections for which the Ministry of Foreign Affairs is responsible and through reflows from its own portfolio. Founded in 1979, Swedfund has made more than 240 investments in over 60 countries since its inception. Swedfund's head office is located in Stockholm, with regional offices in Nairobi, Kenya, and Abidjan, Côte d'Ivoire.



REGIONAL DIRECTOR EAST AFRICA SWEDFUND



THE LOCATION

NAIROBI, KENYA

REGIONAL DIRECTOR EAST AFRICA SWEDFUND

MAIN RESPONSIBILITIES:

Swedfund is seeking a dynamic and experienced professional to join its team as the Regional Director for its Nairobi office. This leadership role is instrumental in delivering on Swedfund's 2030 strategy, focusing on sustainable growth and impactful investments across East Africa. As a key representative of Swedfund in the region, the Regional Director will drive business development, foster strategic relationships, and lead a competent local team.

TITLE:
REGIONAL DIRECTOR –
EAST AFRICA

LOCATION:
NAIROBI, KENYA

DIMENSIONS OF THE ROLE:

- Originate and source impactful investment opportunities aligned with Swedfund's 2030 strategy
- Represent and promote Swedfund's presence and branding in East Africa as a leading impact investor
- Lead and manage the Nairobi office, fostering a collaborative and inclusive work culture
- Support investment managers and ESG professionals in navigating complex negotiations and portfolio management challenges
- Contribute to Swedfund's matrix organization by aligning regional activities with sectoral heads based in Stockholm
- Collaborate with headquarters on strategy implementation and ensure alignment with Swedfund's goals
- Provide insights and leadership during difficult negotiations or special situations within the portfolio
- Support private capital mobilization to enhance investment capacity and impact in the region

HOW TO APPLY

To apply for this role, please ensure that you have the following skills and experience:

- At least 10-15 years of relevant investment experience, ideally with an international company or organization
- Deep understanding of the local business environment, a broad local network, and an interest in sustainability and impact
- Possesses an innovative mindset, strong networking skills, and the ability to collaborate effectively while maintaining high integrity and transparency
- Demonstrates strong motivation, endurance, a hands-on attitude, and excellent problem-solving abilities
- Previous experience in development finance and impact investing is desirable, along with a development-oriented approach and excellent communication skills
- Experienced in leading and managing teams, fostering a collaborative work environment while upholding integrity, transparency, and a results-driven mindset

Please send your CV and contact details to Achim or Tom who will contact you to discuss your application in more detail.



Contact: Achim Pashi Lokombe

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Contact: Tom Jeffes

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WHO ARE MILLAR CAMERON

FINDING THE PEOPLE WHO MAKE THE DIFFERENCE

A SEAMLESS JOURNEY

Founded in 2007, Millar Cameron is an executive and professional search consultancy that focuses on Africa and other emerging markets.

Our goal is to provide client-centric, tailored executive search, recruitment and strategic advisory. Our international reach paired with local market knowledge enables us to provide our clients outstanding leaders who deliver consistent results, irrespective of geography.

We employ a rigorous research driven search process to identify the best fit for our clients, taking into account both hard and soft skill sets.

Our extensive experience yields a robust approach to market intelligence and a longstanding network of global relationships.

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OXFORD

LONDON

NAIROBI

CAPE TOWN